



Wayne Pisano
President and CEO, sanofi pasteur

Wayne F. Pisano is President and Chief Executive Officer of sanofi pasteur, the vaccines division of the sanofi-aventis Group. Sanofi pasteur, the largest company entirely dedicated to vaccines, employs over 14,000 people in more than 100 countries and supplies around one quarter of the world's vaccines every year. The company is headquartered in Lyon, France, and has major operations in Swiftwater, Pennsylvania; Toronto, Canada; as well as Marcy L'Etoile and Val de Reuil, France.

Pisano joined sanofi pasteur as Vice President, U.S. Marketing in 1997 and has held positions of increasing responsibility including Head of Global Commercial Operations and Corporate Strategy. His responsibilities have also included overseeing the activities of sanofi pasteur MSD, a 50-50 joint venture between sanofi pasteur and Merck & Co., which markets sanofi pasteur vaccines in 19 countries in Europe.

Pisano is credited with sanofi pasteur's leading worldwide role in the influenza vaccine market with over 40 percent of global sales. Since he joined the company, sanofi pasteur has strengthened its position as the world leader in the vaccine industry, offering a broad range of vaccines that protect against 20 infectious diseases.

Along with leading the development and implementation of sanofi pasteur's commercial strategy, Pisano has focused sanofi pasteur's R&D strategy and pipeline on identifying and developing vaccines against diseases that impact both developed and developing nations equally. Pisano has been able to bolster sanofi pasteur's already well-diversified pipeline with the acquisition and integration of Acambis PLC, a well-known Vaccines Biotech based in Boston in 2008 and more recently, with the acquisition of Shantha Biotechnics, a highly-regarded Indian vaccine company that develops, manufactures and markets several important vaccines for the emerging markets.

Pisano, 55, holds a bachelor's degree in biology from St. John Fisher College, Rochester, New York, and an MBA from the University of Dayton, Ohio. He is married with three children.